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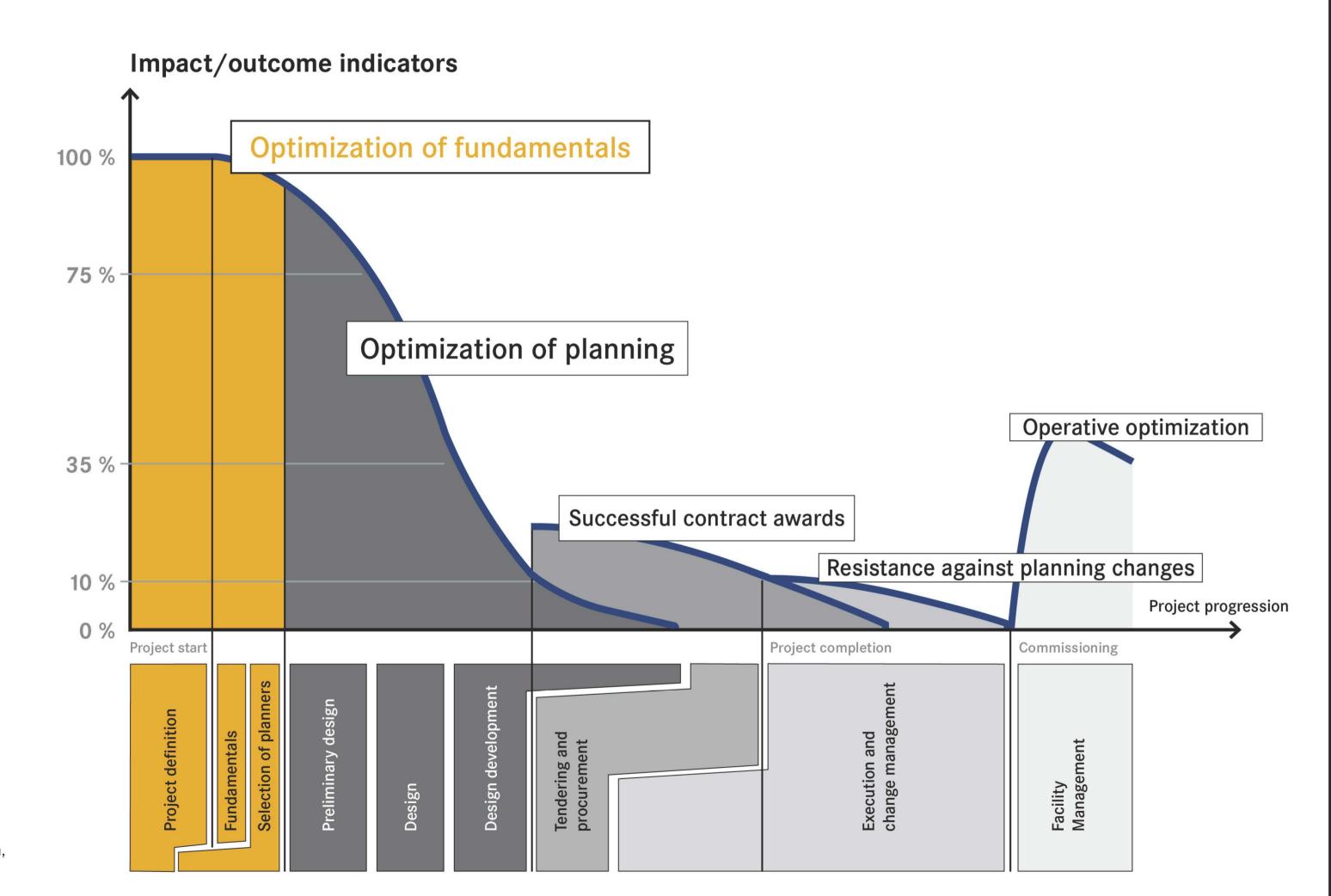
The management of design competitions Experiences in Germany and on international level

Croatia Days of Architecture 8.0 in Pula March 21, 2024

Benjamin Hossbach [phase eins]., Berlin

[phase eins].

- architects, specialized in "phase one" of projects in architecture and urban design
- based in Berlin
- team of 25 professionals
- > established in 1998



Source: "Bau-Projekt-Management" - Grundlagen und Vorgehensweisen Univ.-Prof. Dr.-Ing. Bernd Kochendörfer, Dr.-Ing. Jens H. Liebchen, Dr.-Ing. Markus G. Viering

[phase eins].



public





















BABYN YAR

semi public





private



















Sheet 3 of 16

[phase eins].



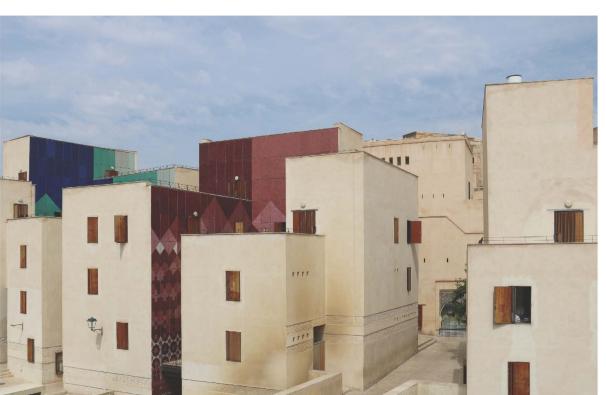


















history

448 BC	War memorial in Athens
14th-19th	Different parts of the Cathedral in Florence
1664	Façades of the Louvre, Paris
1792	The White House in Washington D.C.
1835	House of Parliament in London
1872-1993	Reichstag building / German parliament in Berlin
1922	The Chicago Tribune Headquarter
1956	Opera House in Sydney
1971	Centre Georges Pompidou in Paris
1986	National Centre for Arts in New Delhi
1988	Alexandria Library
1992	Government District Berlin ("Spreebogen")



Seventy-five years old today, The Tribune seeks surpassing beauty in new home on Michigan Boulevard

THE TRIBUNE herewith offers \$100,000.00 in prizes for designs for a building to be erected on its vacant lot at North Michigan Boulevard and Austin Avenue. Commemoration of our Seventy-fifth Birthday is made in this manner for three reasons:

- —to adorn with a monument of enduring beauty this city, in which The Tribune has prospered so amaxingly.
- —to create a structure which will be an inspiration and a model for generations of newspaper publishers.
- —to provide a new and beautiful home worthy of the world's greatest newspaper.

The contest will be under the rules of the American Institute of Architects. Competition will be open and international. Each competitor will be required to submit drawings showing the west and south elevations and perspective from the southwest, of a new building to be erected on The Tribune's property at the corner of North Michigan Blvd. and Austin Ave. Architects desiring complete information are requested to write to

Robert R. McCormick, Joseph M. Patterson, Editors and Publishers

The Chicago Tribund

SEVENTY-FIVE YEARS OLD TODAY

history

Basic principles of German competition regulations GRW 1867

- § 1: It must be mainly of experts represented among the jurors.
- § 2: Jurors must be announced in the competition brief
- § 3: Participation in the jury requires the renunciation of application for prize or commission ...
- § 4: The program should not require more drawings than necessary to clearly identify the design proposal ...
- § 6: All projects should be publicly exhibited for a fortnight before the jury's decision ...
- § 9: The copyright remains with the author. The prize winning design only becomes property of the sponsor as far as it is applied for the project.
- § 10: The amount of the first prizes should correlate with the fee an architect would receive for a comparable task.

Entwurf zu den Grundsätzen

rur das

Verfahren bei öffentlichen Concurrenzen.

Als Vorlage zur Besprechung in der Haupt-Versammlung des Architekten-Vereins

am Sonnabend, den 18. Mai 1867.

Das öffentliche Concurrenz-Verfahren entspricht im weiteren Sinne einer Hauptrichtung der Gegenwart, grosse und bedeutsame Unternehmungen öffentlich zu behandeln, und dient im engeren Sinne ebensosehr den Interessen der Bauherren, wie der Baukünstler.

Seine Vorzüge bestehen:

- a. in der Vielseitigkeit der Auffassung der gestellten Aufgabe;
- b. in der Ermittelung der hervorragenden Talente;
- c. in der Beschränkung des Nepotismus und Ausschluss jeder Monopolisirung;
- d. in der stets erneuerten Anregung des öffentlichen Interesses für Bauunternehmungen;
- e. in der durch den Wetteifer gesteigerten Anspannung der baukünstlerischen Kräfte.

Um aber den Bauherren wie den sich betheiligenden Baukünstlern eine Garantie für den Erfolg eines öffentlichen Concurrenz-Verfahrens zu bieten, ist die allgemeine Annahme folgender Grundsätze erforderlich:

- §. 1. Unter den Preisrichtern müssen Fachmänner vorwiegend vertreten sein.
- §. 2. Die Richter sind im Programm zu nennen. Sie müssen dasselbe vor der Veröffentlichung gebilligt und sich zur Annahme des Richteramtes bereit erklärt haben.
- §. 3. Die Annahme des Richteramtes bedingt Verzichtleistung auf Preisbewerbung und Betheiligung an der Ausführung des betreffenden Baues.
- §. 4. Das Programm darf an Zeichnungen und Berechnungen nicht mehr verlangen, als die klare Darlegung des Entwurfs einschliesslich der Constructionen erfordert und muss die Maasstäbe für die Zeichnungen genau vorschreiben.
- §. 5. Das Programm hat die Bausumme entw der als Hauptpunkt hinzustellen, wobei dann alle Pläne, welche dieselbe überschreiten, von der Concurrenz auszuschliessen sind; oder sie ist nur als ein ungefährer Anhaltspunkt aufzustellen, wobei dann den Concurrenten ein freierer Spielraum gelassen wird.
- §. 6. Sämmtliche eingelieferten Arbeiten sind vor der Preisvertheilung mindestens zwei Wochen lang öffentlich auszustellen.
- §. 7. Die ausgesetzten Preise sind jedesmal den relativ besten Entwürfen zuzuerkennen, insoweit concurrenzfähige Arbeiten vorhanden sind.
- §. 8. Sind sämmtliche Projekte wegen Nichtinnehaltung des Programms zurückgewiesen worden und wird demnach kein Preis ertheilt, so haben die Richter ihren Urtheilsspruch öffentlich zu motiviren.
- §. 9. Die preisgekrönten Entwürfe sind nur insofern Eigenthum des Preisausschreibers resp. des Bauherren, als sie für die betreffende Ausführung benutzt werden. Das geistige Eigenthum bleibt dem Verfasser.
- §. 10. Der erste Preis muss mindestens dem Honorar entsprechen, welches ein renommirter Architekt für eine derartige Arbeit erhält.

Berlin, den 1. Mai 1867.

Die Commission.

Adler. Böckmann. Ende. Fritsch. Jacobsthal. Schwatlo.

variety of procedure

how exactly a design competition was organized. Nevertheless, the choice of the competition type has a considerable influence on the result, possibly even or even required. Furthermore, there is the possibility to divide the process be adapted to the requirements. Especially since there are many variants of competition types, and these lead to significantly different conditions, results respective country, in the interests of the project and all participants.

To the outside world, a competition is a competition, and the public rarely asks 💎 pants are admitted and what qualifications they must have. For example, the

3.2 Parameters for determining the competition type

PROMISE OF CONTRACT

Project competition

The project competition is the classic competition where designs are requested for a specific task and, at the end of which a team is commissioned to further develop the winning concept and a binding contract is formulated for this purpose. Of course, "ideas" are also expected in the project competition, which is why project competitions are more often confused with ideas competitions.

Ideas competition

In an idea competition, the task is not conclusively clarified in advance, or the competition is often launched to collect "ideas," for example, for the development of an urban district. Since there is no immediate intention to realize the project, there is no promise of a contract in an idea competition, in contrast to a project competition. Therefore, a higher competition sum (prizes and potentially expense allowances) must be offered to compensate for the lack of a contract opportunity. Ideas competitions can provide the planning basis for a subsequent project competition.

ACCESS TO PARTICIPATION

Open competition

If all offices with appropriate professional qualification, e.g., architects, are allowed to participate, the competition is considered "open". In addition to qualifications, eligibility may be limited to a geographically defined area. In some cases, a minimum size of office or proof of completed projects may be required, but this contradicts the idea of open competition and creates additional formal and organizational work.

Restricted competition

If the number of teams participating in the competition is limited in advance by a pre-selection process, this is referred to as a restricted or invited

In the case of a restricted competition, the selection is organized by an open pre-qualification procedure (pre-qualification) preceding the competition, in which all qualified and interested offices can apply with reference projects and their office profile, and the participants are then selected from this pool. There is no open access prior to an invited competition. In this case, a list of eligible offices is usually first prepared, often with the advice of the competition organizer, and these offices are asked whether they are interested. Subsequently, shortlisted offices are selected from these candidates.

In the case of a restricted competition, the first participants are sometimes selected in advance. In this way, but also by creating a list of candidates, the sponsor declares their claim to the outcome of the competition, so that this issue is often subject to coordination between the project partners (e.g., a private sponsor and the responsible municipality) and has a project-political dimension.

NUMBER OF PARTICIPANTS

Open competition

Restricted competition

During the preparation of restricted competitions and at the second phase of two-phase competitions, the number of invited participants or those qualified for the second stage must be precisely determined.

A larger number of "starting positions" simplified means:

- > greater variety of ideas and thus higher probability of finding a suitable win-
- > more opportunities for the desired offices to participate,
- more effort in the process for processing fees, preliminary review and time spent in jury meetings,
- increased competition among the participants and thus a less attractive procedure to participate in.

The decision has a considerable influence on the character of the competition and must be made according to the situation.

In invitational competitions, the number of participants is usually between 3 and 10, in public restricted competitions between 3 and 30.

In two-stage competitions, the following combinations are common:

Stage 1:	open	Stage 2:	10
Stage 1:		Stage 2:	
Stage 1:	12	Stage 2:	5 -
Stage 1:	8	Stage 2:	3 -

PROJECT OBJECT

Single discipline tender

If the task and the subsequent contract relate to only one discipline, e.g., architecture, urban design, or landscape architecture, this is a single discipline tender. Accordingly, the procedures are often named "architectural competition", "urban design competition" or similar.

Interdisciplinary competition

In interdisciplinary competitions, several disciplines are invited to work jointly on the competition task with the intention of subsequently receiving a contract as a team, possibly for a general design service. Accordingly, the task is formulated and the preliminary examination is carried out in a more complex way. In addition, the jury must be interdisciplinary (corresponding to the disciplines admitted to the competition). The competition sum is higher because its calculation must take into account the effort of all disciplines involved.

NUMBER OF COMPETITION STAGES

Single-stage competition

Competitions are usually held in one stage. i.e., there is a working period, at the end of which participants submit their designs, and a jury meeting takes place for the selection of the winning projects.

Two-stage competition

In a two-stage competition, at the end of the first stage, in a first meeting. the jury selects from a larger number of designs those projects that have the greatest potential for further development in the second stage of the competition. The then reduced number of participants in the second stage revises the designs based on the jury's recommendations and then the jury selects the winning projects in its second meeting at the end of the second stage. The effort of the procedure is higher, especially because two preliminary examinations and two jury meetings must be organized and held. However, the staggering into two stages can also contribute to efficiency if, for example, the first stage is designed to be open and/or with only very reduced requirements for the depth of processing and the preliminary examination. More intensive processing and examination only take place in the second stage. As a rule, the jury must be identical in both stages of the competition.

Choice of the type of procedure

varienty of procedure

stage competition, the multilevel competition is the petitions carried out in succession by the same sponntained, each with its own call for entries, but which ame task as their subject. The formal connection is

continuity in the composition of the jury and, if necessary, the promise of participation in the second stage by the offices awarded prizes in the first competition stage. This procedure is used, for example, to carry out an urban design investigation in the first stage with regard to use and/or planned density (possibly as an ideas competition), with the aim of deriving findings and decision-making bases from this first stage for the more detailed task in the subsequent second stage competition, in which a now more concrete task is then dealt with in a project competition.

COMMUNICATION

Anonymous competition

One of the basic principles of design competitions has always been the anonymity of the procedure. If necessary, the names of the participating offices can be revealed to the jury, and in the rules of some countries it is also permitted for members of the jury to meet people from the participating offices in person at the participants' colloquium. The decisive factor for anonymity, is that the designs are submitted anonymously, i.e., only provided with an identification code or password. The designs are presented anonymously to the jury and then evaluated without knowledge of the authorship.

Cooperative competition

The possibility of removing anonymity is handled and accepted differently around the globe in registered competitions. The aim of lifting anonymity is to enable direct dialogue between the jury and the participants (e.g., in the context of a colloquium with an intermediate presentation by the participants) to achieve a deeper understanding of the task or the approaches to the solution before the designs are finally elaborated and submitted. With the knowledge of the authorship, the responsibility of the jury increases not to be influenced by the personal knowledge and possibly the personal appearance of the participants in the presentation or in the intermediate colloquium, but to decide exclusively based on the quality of the presented solutions.

ADMISSION AREA

Regionally limited

In open competitions, and in proqualification procedures, the area of eligibility may be limited geographically to control the number of participants.

In the case of public sponsors, however, the possibilities are limited, at least in theory, due to international agreements against restricting competitions (EU procurement law, GATT). Therefore, they should only be used for very small projects and art competitions - in practice, however, they are often used outside the EU, even by public sponsors.

Open and internationally open

In contrast to the regionally restricted open competitions, open procedures allow the participation of all qualified persons worldwide or at least of those who are resident in the member states of the GATT agreement.

If the procedure has an explicit multinational or international orientation, the procedure must be correspondingly more complex and, if necessary, organized in several languages.

The title "international competition" is generally reserved for procedures registered by the Union Internationale des Architectes (UIA). An essential requirement here is that the jury must also be international.

FORMAL FRAMEWORK

Competition

The term "competition" is usually reserved for those procedures that have been formally registered by the relevant organization (usually the national or regional architectural association), which is intended to ensure compliance with the regulations in force in the respective country. One of the central basic principles of the competition is the promise of a contract, whereby the competition represents an opportunity for the participants to gain a contract, and it is therefore accepted in return that many participating offices have ultimately submitted a design without a fee or with a fee that is significantly too low. This aspect is also accepted by the architectural community because, for example, young offices are thus given the opportunity to enter the market and because the competition system contributes to discourse within the profession and to the further development of building culture (Baukultur).

Parallel multiple commissioning

For various reasons, sponsors conduct competition procedures in which not all the rules of a registered competition are applied, or in which registration is shied away from for other reasons. These procedures are referred to, for example, as expert meetings or workshops, or may be part of procurement procedures beyond competition (e.g., negotiated procedures with a solution approach, competitive dialogue, PPP awards for design-and-build contracts). In these cases, all participants in the procedure are formally commissioned in parallel to provide the services in the procedure. Nevertheless, for pragmatic reasons and to build trust, the rules and regulations of such procedures are often based in organizational components on the established rules of registered competitions, e.g., by convening an evaluation panel with inde-

3.3 The pros and cons of open competitions

Open competitions are the classic competitions in many places and are considered the best option for promoting innovation and market access for young

Beyond the concerns mentioned in Chapter 1.4, there are additional reservations among potential competition sponsors prior to choosing this procedure. In addition to uncertainty about the number of projects submitted and concerns that the most qualified offices are less likely to participate in open competitions, there is a particular concern about being confronted after the competition with a winning team with too little practical experience: lack of experience in designing projects of comparable size and complexity, and possibly lack of experience with the local building code in case of a foreign prizewinner. These concerns are understandable but can be addressed by including a clause in the rules and regulations that in such a case, a joint venture with a suitably qualified partner office will be formed after the competition and the lack of suitability will be compensated by a so-called "suitability loan".

A higher number of competition entries is also an advantage in the first place. To recognize the high workload of the participants, appropriate logistical arrangements must be made for the competition, for example, with regard to the handling of larger quantities of plans and models, the size of the required premises and the duration of the meetings.

Taking these precautions into account, an open competition may be the most suitable procedure despite the greater effort involved - also because it does not require a prequalification procedure that is questionable in terms of procedural law and professional policy. In the case of medium-sized and large projects, a two-stage competition may be preferred, in which the effort for the participants in Stage 1 can be reduced to conceptual representations, and in Stage 2 a focused processing and evaluation can take place.

Along with the perspective of the sponsor, it is also important to consider the perspective of the designers, among whom the issue of open competitions is a subject of intense and controversial debate. On the one hand, the participants make an enormous economic and intellectual investment, which ends without successful results for almost everyone involved. Could this effort be justified? Probably only if one considers the possibility of new colleagues entering the market and the high goal of innovation inherent in open competitions. Moreover, open competitions can be morally justified more easily if either the project receives special democratic recognition through the competition, or a lower number of participants is to be expected due to the comparatively low importance of the project.

Matthias Sauerbruch

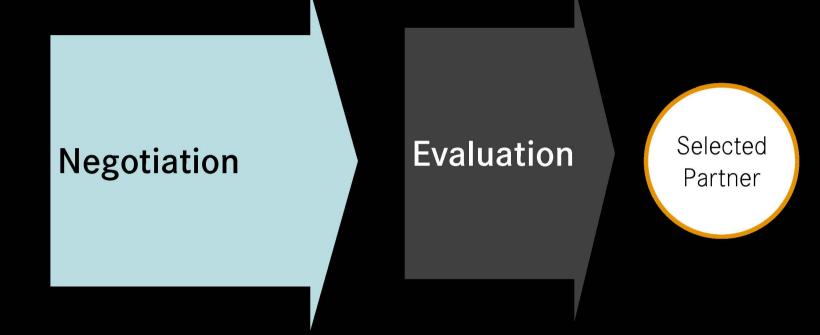
What is important in competition organization for me as a participant? Design competitions are a democratic method of deciding on the Gestalt of the built environment. The advantage of such a procedure is the openness of the process, which can really lead a client to the best ideas. Often, the client could not even imagine before the procedure what would actually be realized in the end. The disadvantage of a voting process of this kind, however, is the fact that a compromise must always result from the comparison of different opinions. Whether at the end of such a process a strong work is nevertheless ready for realization, convincing for everyone, depends quite decisively on the mediation and the discussion within the jury. It is therefore important to have a brilliant, creatively thinking, and assertive jury that can really lead the competition of the best to its intended result.

observation 3
public procurement

Public announcement



Preparation of financial and technical proposal



Sheet 9 of 16

observation 3 public procurement

Public announcement

Selection of bidders

Preparation of financial and technical proposal

Negotiation

Evaluation

Selected Partner

Public announcement

Preparation of financial and technical proposal

Negotiation Evalua tion

Selected Partner observation 3 public procurement

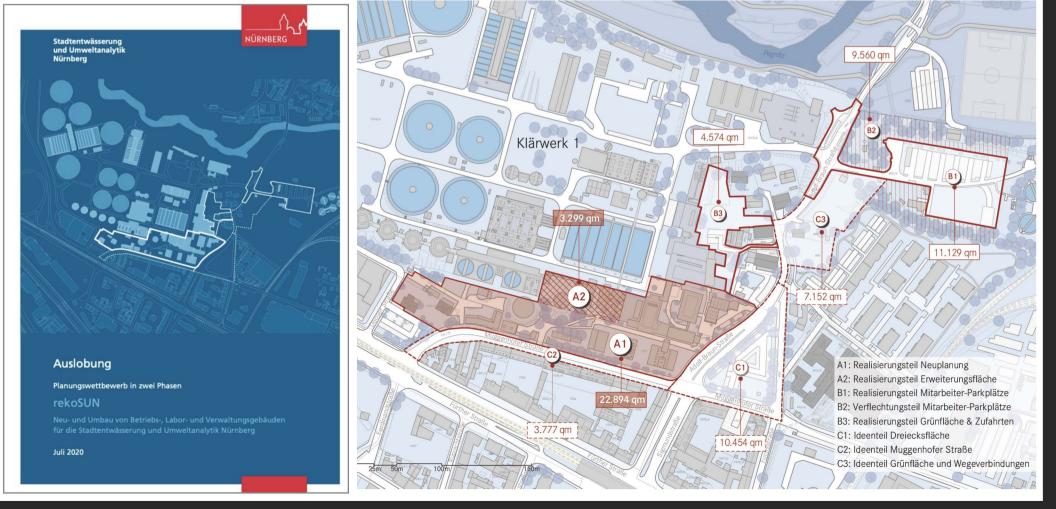
Selection of bidders **Public** Preparation of financial and technical Selected **Evaluation** Negotiation Partner proposal announcement Selection of competitors Winners = bidders Preparation of financial Selected Evalua **Preparation of Evaluation** Nego-**Public** Partner and tion design proposal tiation by jury announcement technical proposal

Sheet 11 of 16



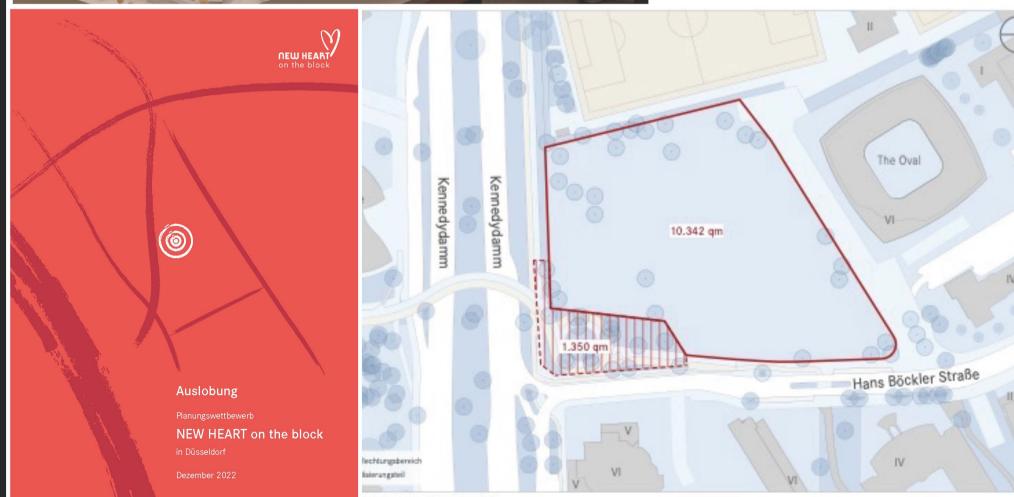












Sheet 12 of 16

observation 5 competition management









- Competition advisor: a single experienced external person (widespread e.g., in North America) who <u>advises</u> the sponsor on strategic issues, but the major workload is covered by the sponsor's team itself or by another external firm not necessarily experienced in competition support.
- Competition consultant: an external consulting firm supports the competent sponsor as an "extended workbench" through capacities and selective expert advice, thus rather with the character of a "competition secretary", in which the sponsor continues to be responsible for selected central administrative parts of the procedure.
- Competition manager: in this scenario, the external company specializing in this service offers a complete service, and the promoter can concentrate on their tasks as the sponsor, that is defining the planned use and deciding on strategic issues prepared by the competition

Sheet 13 of 16

Project consultants + design competition organizers

observation 6

client expectation

Fear of

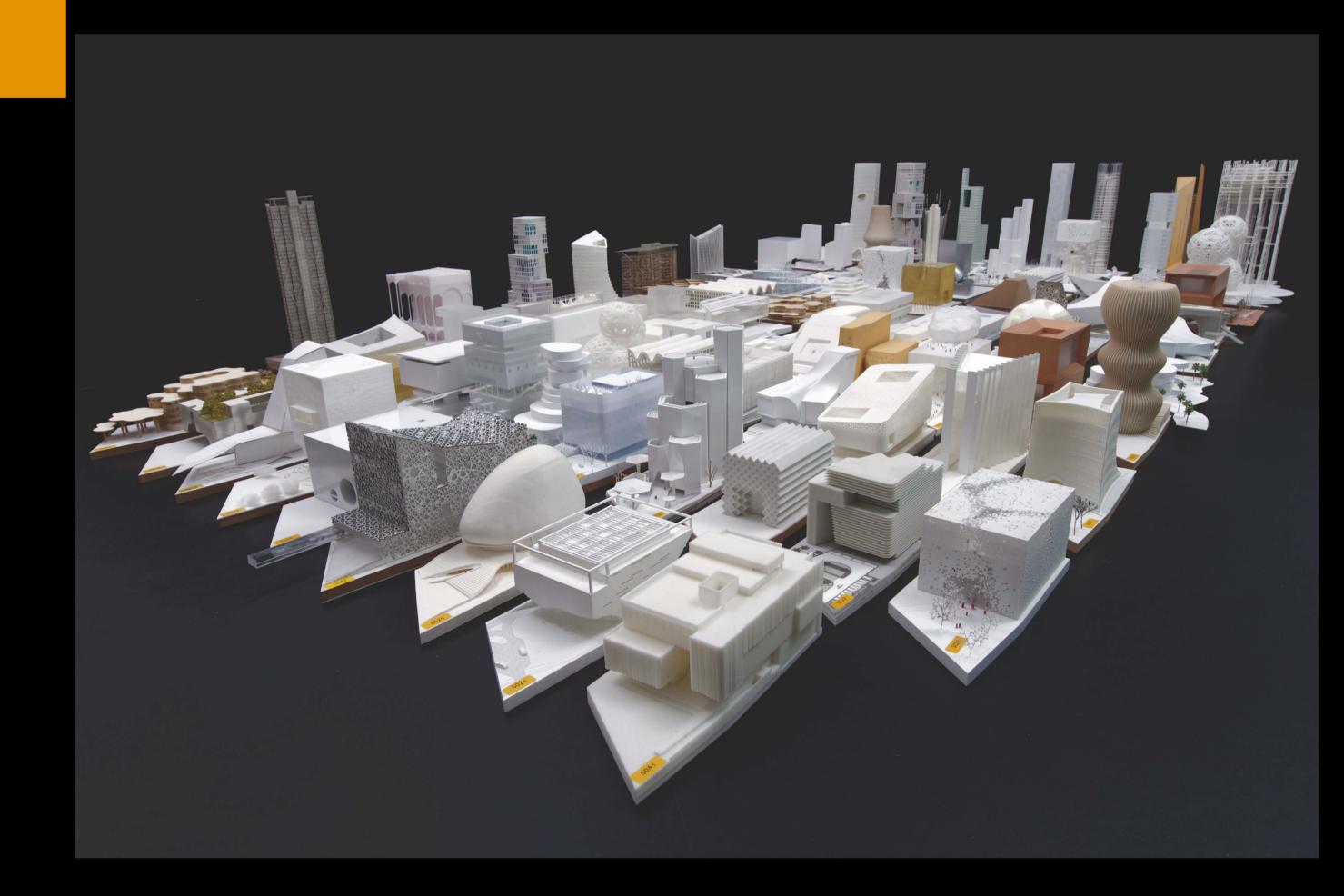
- responsibility
- procedural errors
- legal objections

Worry of

- cost overruns
- time delays
- justification to the public

Concern about

taking all aspects of sustainability into account



Sheet 14 of 16

observation 6 client expectation

Fear of

- responsibility
- procedural errors
- legal objections

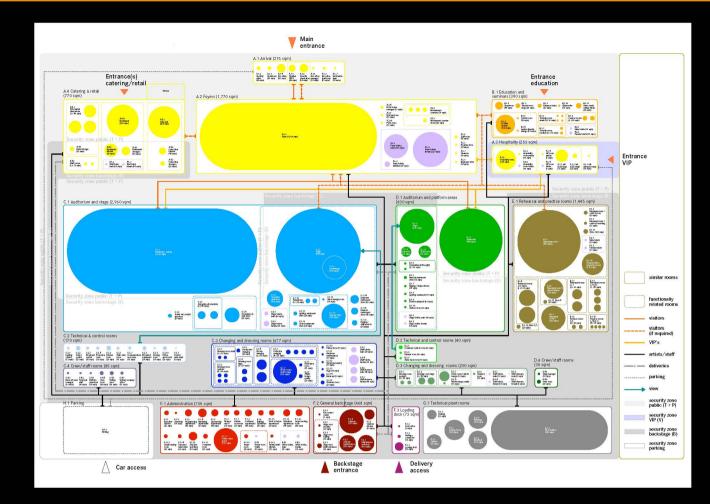
Worry of

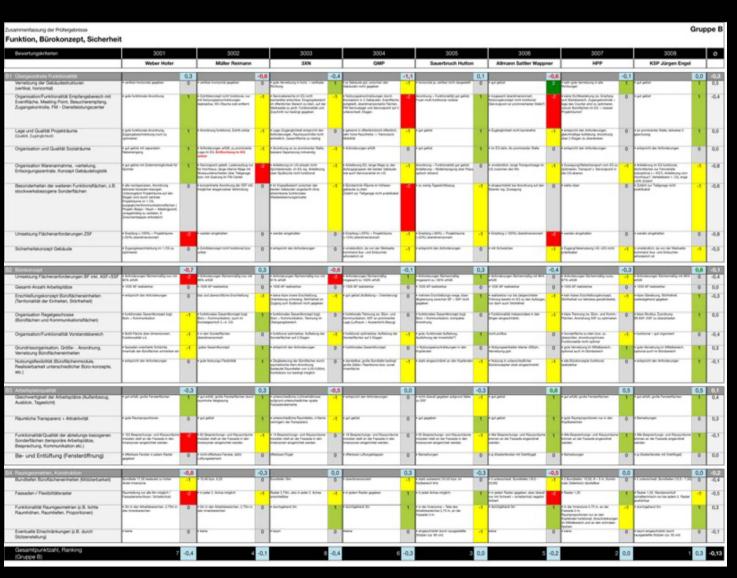
- cost overruns
- time delays
- justification to the public

Concern about

taking all aspects of sustainability into account







conclusion

What makes a competition a GOOD COMPETITION?

- 1. the project of the competition was realized based on one of the proposed designs and the recommendation of the jury
- 2. one of the prizewinners was commissioned to provide the agreed design services
- 3. and the project was completed within a reasonable budget and timeframe.

If all of the criteria were met, it can be assumed that the project also

4. contributes to design and building culture (Baukultur), as the design prevailed in the competition based on quality criteria and was obviously the most convincing proposal for the project.